

BEING S.A.L.T.Y.

THE ART OF PERSONAL EVANGELISM

- We GET to share the GOOD NEWS! It's a privilege, not just an obligation.
- Share the GOSPEL. Not religion, morality or experience.
- Many "CHRISTIANS" are not Christians. Help people discern where they stand.
- GOD saves people; WE don't save people, so we have to pray.
- Always work to FOLLOW-UP; have a pre-determined plan!
- Always initiate conversations that are 1) respectful 2) upfront 3) permission-based.
- You get to the Gospel by being S.A.L.T.Y.

S – Start Conversations

There are LOTS of ways to start a spiritual conversation!

1. **Casual Conversation:** "Hey, I've never asked. Are you a religious person? Is that something you like to talk about?"
2. **Contact Evangelism:** "Hi, my name is _____ and this is _____. We're from _____. We're going around and asking people to share their spiritual beliefs with us. Would you have a minute to talk?" Or..."Hi, I'm _____ this is _____. We're out inviting people to our Bible study. Have you ever thought of joining a Bible study? What's your spiritual background?"
Benefits: Builds your dependence on the Holy Spirit. Allows you to filter through a lot of people to find those who are interested. A great way to spend flexible time that might otherwise be wasted. It's Biblical and really works!
3. **Gospel Appointments:** "Hey, I've been learning some pretty helpful things about having a relationship with God. Maybe we could get together sometime for lunch or coffee and I could share what I've learned? I'll text you later and set it up!" Benefits: Simple to set up. Very personal: lets you get to know the person. Very purposeful: they're coming expecting to talk about faith. Minimizes distractions and very effective!

A – Ask Questions

Use FIRE to get started

- Find common ground
- Interests
- Relationships
- Experience with spiritual things

Top Questions for Gospel Conversations

1. *What is your spiritual background? What did that look like growing up? What does it look like now?*
2. *Do you feel near or far from God right now? Why?*
3. *What does it take to go to heaven? How sure are you, on a percentage that you'll go to heaven?*
4. *Suppose you were to stand before God today and he asked you, why should I let you into heaven? What would you think to say?*

L – Listen to Answers

T – Tell them the Good News about Jesus

- Share your 15 second testimony. "There was a time in my life when (1-2 facts), but now because of Jesus _____."
- "Can I share an illustration with you that's helped me know God better? It will only take a 3-4 minutes.
- "Do you know what the Bible says about how to have a relationship with God? Can I share a quick summary with you?"
- "Do you know what the Gospel is? The central message of the Bible? Could I share a 3-4 minute summary with you?"
- Learn several ways to simply share the Good news – but be well prepared to share one presentation.

Y – Yes or No

- Help people diagnose where they stand with God.
- "The Bible says there are two kinds of lives: One where we put ourselves on the throne of life. And the other where we surrender to Jesus and let him rule our life. Which circle best represents your life? Which do you want to represent your life?"
- "Are you ready to receive Jesus as Lord and Savior today?
How ready are you on a scale 1-10? Do you want to pray and ask Jesus to be on the throne of your life today?"

